



Market veteran Ken MacDonald to support “parametric catalyser” Skyline Partners

Broking leader’s Ri3K consultancy to advise and support clients, markets

London, 6 July 2023: Skyline Partners Ltd., the parametric laboratory which works with underwriters, brokers, institutions, and affinity groups to develop solutions to a wide variety of insurability challenges, has engaged broking veteran Ken MacDonald to support Skyline’s clients in product development, distribution, and funding, through MacDonald’s newly launched Ri3K Consulting.

MacDonald has more than 35 years’ experience leading and growing businesses across myriad specialty re/insurance product areas, and particular expertise in alternative risk transfer in the global large corporate segment. He was most recently Executive Chairman, Head of Corporate Development, and an equity partner at Miller Insurance. Prior to joining Miller, he was Chief Executive Officer at Aon Global UK, after spending nearly 14 years at Swiss Re’s International Risk Management Group (IRMG).

“Parametric structures are rapidly being adopted as a credible and extremely efficient alternative to conventional risk transfer. They are delivering a radical change to the way businesses are insured,” said Laurent Sabatié, Skyline Partners’ Co-Founder and Executive Director. “We’ve engaged with Ken MacDonald to help spread the news through his network, and to support our clients – whether corporates, insurers, brokers, or reinsurers – in their efforts to get parametric products off the ground.”

MacDonald said: “Parametric products can enhance almost any risk transfer programme in multiple ways, including for captives. They provide the first widely applicable supplement or alternative to conventional indemnity insurance to have come along during my career. In Skyline, I see a hub of parametric innovation whose independence and technology have already proven able to help even the most experienced market incumbents get a new parametric product designed and operational. I am happy to help bring their unique bundle of services to a wider audience, and help put truly useful new structures into action.”

Skyline Co-Founder and Executive Director Gethin Jones said: “As a speciality risk expert who has worked directly with major insurance buyers for decades, Ken MacDonald has genuine insights into the risks at the coal face. He understands firsthand the places where parametric insurance could help to close the coverage gap for intangibles, deductibles, retentions, and other hard-to-transfer risks. We really look forward to working with him.”

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Notes to Editors

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About Skyline Partners

Skyline Partners helps re/insurance underwriters, brokers, agents, affinity partners, and government agencies solve risk challenges with innovative, data-driven solutions. A private-equity-funded UK insurTech dedicated to the development and computation of parametric insurances, Skyline deploys, as necessary, tools such as its proprietary InsDex platform, its MGA accreditation, and its expertise in data science to build and operate insurance products which create insurability for clients world-wide. Skyline has the technology, expertise and relationships to transform any data stream into transparent, reactive protection delivered with minimal frictional costs and no surprises. Learn more at www.skylinepartners.org.