



## **MGA Skyrisks and Quotech form technology partnership to insure the Advanced Air Mobility Sector**

**16 August 2023, LONDON:** Newly incorporated, London-based Skyrisks Limited has linked with Quotech, the underwriter-led developer of truly useful, properly integrated technology platforms for underwriting and broking teams, to deliver insurance coverage for the fast-growing Advanced Air Mobility (AAM) sector.

AAM includes revolutionary aircraft such as the new breed of electric vertical take-off and landing (eVTOL) vehicles, as well as a broad array of innovative technologies both for piloted and autonomous flight. AAM is changing the game both for passenger and cargo loads in a range of commercial, private, and military operations. Skyrisks, which is backed by capacity from Convex, has adopted Quotech's Underwriter Workbench to manage the insuring process for this exciting new high-tech industry.

"AAM risks are diverse and data-intensive, so we need an underwriting approach that puts all the information at our fingertips," says Alistair Blundy, Skyrisks' Chief Executive Officer. "We have adopted a data-driven approach to AAM insurance that enables us to develop first- and third-party insurance products as innovative as our client's businesses. Quotech's platform lets us concentrate our efforts on the complexities of each risk by streamlining the underwriting process."

Guillaume Bonnissent, Chief Executive, Quotech, said: "We are delighted to be working with Skyrisks, the first MGA to focus exclusively on this leading-edge area of transportation and logistics. Our workbench product eliminates multiple pain points from the underwriting process by preparing and presenting precisely the data needed in exactly the right place and time.

"Whether customers are underwriters, brokers, actuaries, claims managers, or others in the risk sector, the power of Quotech to assess risks and support pricing, analyse portfolio exposures, source capacity, create audit trails through fully integrated modules, and reliably automate other dull daily functions is unsurpassed."

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### **Notes to editors:**

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**About Skyrisks**

Skyrisks is a London-based Managing General Agent incorporated in 2023 to pioneer the development and provision of insurance and risk-management solutions for the fast-growing Advanced Air Mobility (AAM) sector. We are passionate about insuring the safe, quick, affordable, and environmentally sustainable movement of people and goods. To achieve this, we are set to launch a comprehensive selection of insurance products for AAM businesses, in partnership with the international speciality insurer Convex Group. [www.skyrisks.com](http://www.skyrisks.com)

**About Quotech**

Quotech combines a successful London-market underwriter's first-hand knowledge of speciality insurance processes with the development expertise of a team of skilled programmers. The result for clients is unparalleled efficiency, unbending clarity, unmatched functionality, and unbeaten connectivity through unsurpassed solutions accessed via uncomplicated interfaces to yield uncompromising understanding.

Quotech designs cloud-based platforms for each stage of the insurance value chain, and builds unique tools for each client's specific needs, giving everyone access to accurate, material, and relevant real-time analysis. Unique features include automated collection and analysis of the most relevant data for each class of business; compilation of comprehensive audit trails both of the data employed and the decisions made against it; and management of authority levels, risk appetites, and rating models. [www.quotech.io](http://www.quotech.io)